

2017 ANNUAL REPORT



ON THE COVER:

2017 was a big year for Torrance. He is pictured displaying the keys to his truck, something he purchased after passing his driver's license test this past year. He also earned his forklift license to give himself a boost up the career ladder at work.



We at Reach find the cover picture of Torrance not only inspiring, but also symbolic. The keys to our achievements in 2017 are defined by stories like Torrance's. In turn, that success was only possible with the support of so many of you. Each of you was key in some way to all we accomplished last year. For that, please accept our deep thanks and realize that this Annual Report is dedicated to you, our entire Reach community.

2017 FINANCIAL SNAPSHOT

REVENUES

Programs: \$1,993,390
Special Events: \$24,622
Contributions: \$69,312
Investments: \$12,951
In-Kind: \$34,214
Other: \$18,889
Total: \$2,153,378

EXPENSES

Programs: \$1,829,233
Administrative: \$105,288
Fundraising: \$193,405
Total: \$2,127,926

ASSETS

Current Assets: \$1,013,688
Total Assets: \$1,044,597

LIABILITIES

Total Liabilities: \$187,878
Total Equity: \$856,719

**Supporting
Individuals with
Disabilities and
Mental Illness to
Reach Their Full
Potential**

BOARD OF DIRECTORS:

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Dear Friends,

Thank you for your continued support of Reach for Resources, Inc. Whether you are an individual or family we support, employee, volunteer, or donor, we thank you for choosing Reach. It's truly a pleasure to partner alongside you.

Our Adaptive Recreation & Inclusion, Independent Living & Employment Support Services, Mental Health Services, and Waiver Case Management continue to provide quality services throughout the metro area. I'm amazed at the hard work our employees do each and every day that drive the individuals and families we support to reach their full potential. In addition, we appreciate our volunteers and donors who support these vital programs we offer to help individuals succeed. Thank you to each of you!

This year, our key strategies include program growth, fostering a positive leadership culture, and developing quality relationships with each person that comes into contact with Reach.

We would love to have you join us at our events to learn more about Reach. Connect with us on social media and sign up for our e-newsletter to keep up on current events and accomplishments.

Thanks for your continued partnership.

Respectfully Yours,

Kate Bottiger

Kate Bottiger
Executive Director



ADAPTIVE RECREATION & INCLUSION

Reach offers a variety of recreation programs that are specifically adapted to meet the needs of children and adults with developmental disabilities. We also offer inclusion support through our partner cities' parks and rec programs.

- » Number of People Served:
 - Adult Participation = 1,095
 - Teen Participation = 128
 - Special Events = 1,497
 - TOTAL Registrations = 2,720
 - Inclusion Hours = 557
 - **Total Unique Individuals Supported in Adaptive Recreation & Inclusion = 537**

2017 Highlight/Accomplishment

- 214 programs offered in 2017. This is a 54% increase from the 139 programs offered in 2016.





INDEPENDENT LIVING SUPPORT SERVICES

Reach helps adults with disabilities increase independence and integrate into their communities. We offer a wide range of individualized support services to help people achieve their goals, including Supported Employment Services, In-Home Family Support Services, Supported Living Services, Independent Living Skills.

» **Total Unique Individuals Supported in Independent Living Support Services: 162**

2017 Highlights/Accomplishments

- Completely transitioned into a new electronic documentation system.
- Expanded waived services – Since there was no waitlist for waived services in 2017, we have been able to bring more people into this service. This has included moving many that were receiving county funded support services into waived services.
- Celebrated legislation to help expand Supported Employment Services in 2018.
- Billed 26,172.25 hours of services for 2017.
- Completed 43 intakes in 2017.

MENTAL HEALTH

Our experienced mental health team has been duly trained to address both disability issues and mental health disorders. We offer services including Adult Rehabilitative Mental Health Services (ARMHS), Children's Mental Health Targeted Case Management (TCM), Psychotherapy, and Family & Parenting Development (FPD) services.

- » Number of People Served: ARMHS = 59 • FPD = 186 • TCM = 55 • Counseling = 27 (including disability assessments)
Total Unique Individuals Supported in Mental Health = 327
- » Over 7,200 hours of mental health services provided

2017 Highlights/Accomplishments

- 83% of families in the FPD program had improved parenting skills and ability to provide a safe, nurturing environment for their children.
- 97% of families using our TCM program had their children remain in the home.
- 100% of families and individuals report satisfaction with our services.

CASE MANAGEMENT

Reach provides personalized supports to individuals looking to coordinate their services through waiver funding.

- » **Total Unique Individuals Supported in Case Management (DD Waiver) = 61**

2017 Highlight/Accomplishment

- Operated with 1 full-time supervisor and 2 full-time case managers.



CONTRIBUTORS

Reach extends a heartfelt thanks to all who supported our programs with contributions between January 1, 2017, and December 31, 2017.



\$5,000+

BOB 106.1 FM

Donald & Patricia Cieminski

Metropolitan Regional Arts Council

Ken Nash

Richard Schulze Family Foundation

SFM Mutual Insurance

We apologize for any inadvertent misspellings or omissions from this report. Please call 952-200-3030 to correct our records.

\$1,000-\$4,999

Allianz Life Insurance Company N.A.

Bieber Family Foundation

Edward & Barbara Bies

Fury Ram of Lake Elmo

Hampe Family Foundation

Hennepin County Accounting Services

Hoffman Weber Construction

The Joseph Durda Foundation

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Schwab Charitable Trust

\$500-\$999

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EZ Lift Systems
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Piper Garmon
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Twin Cities Auto Glass
Andy & Jodie Weinstein
Matthew Wenborg



\$300-\$499

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Fishing for Life
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Mark & Rachel Hayward
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Medtronic
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TCF Foundation
Wells Fargo Community Support

\$100-\$299

Amazon Smile
Associated Benefits & Risk
Consulting
The Baltins Family Fund of the
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Impact Fund
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VFW 217
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\$1-\$99

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Jamie Wenborg
Wendy Wenborg
Kim White
Barbara Wills
Lynn Worley
Trudy Wuollet
Debra Yerigan
Christina Zehnder

IN-KIND DONATIONS

Amy's Cupcakes
Andy & Jodie Weinstein
Applebees - St. Louis Park
Assoc. Benefits & Risk Cons.
Big Frig
Bill's Gun Shop & Range
Blue Moon Beer
BOB 106.1 FM
Bowlero
Brave New Workshop
Buca di Beppo
CA Gear
Car Quest
Clear Health Chiropractic



Cub Foods
Cuga Vests
Dan & Kate Bottiger
Dick's Sporting Goods
D-Lighted Designs
Dr. Jason Leyendecker
Driskill's
El Toro
Famous Daves
Fishing Buddy
Fishing for Life
Floaty Pants
Geiger's Trails End Resort
Girl Scouts
Godfather's Pizza - Brooklyn
Park
Grabba Green
Great Clips
Guthrie Theater
Hoffman Weber Construction
Holiday Station Stores
Home Works
Hopkins Midas
Insty Prints Edina
Jager Outdoors

Jake's City Grille
Jason & Liz Skoog
Jim & Margie Sillery
JJ's Clubhouse
Joe's Sporting Goods
Kobe Steak House
Laura Georgelos
Maya Witte
MEC Shooting Sports
Menards
Minnesota Twins
MN Pro Metal Fab
My Pillow
Nelson's Meats Catering
Bakery & Deli
New Hope Cinema Grill
NutriSource
Olive on Tap
Old Chicago
Park Tavern
Party City
Patriot Converting
Pauls Pals
Pheasants Forever
Pizza Luce
Popped Corn
Pub 42

Red Robin
Rekki James & Associates
Renewal by Andersen
Ruff Tough Kennels
Rush Creek Golf Course
Sammy's Pizza
Science Museum of
Minnesota
Sea Level Aquarium Store
Sherpa
SportDog
Stages Theater Syndicate Sales
Syndicate Sales
Tactical Crusader
Target - Brooklyn Center
TGI Fridays
The Big 10 Restaurant & Bar
The Mustard Seed
Thrivent Financial
Timber Valley Associates
Trader Joe's
Twin Cities Auto Glass
Wings North
Zerorez

VOLUNTEERISM

In 2017, we had **140 volunteers** contribute a total of **over 1,540 hours**.

Volunteers helped with:

- office administration,
- one-time and recurring adaptive recreation programs, and
- special fundraising events.

We created new partnerships with local high schools and organizations, such as St. Louis Park High School and Dominion, Inc.

I absolutely love volunteering with Reach. Going out with the Teen Explorers group always brightens my day and I am so grateful for the rewarding opportunity to volunteer with them. The connections that I have with some of the teens are truly invaluable to me!
– Morgan Fischer, high school student



WE NEED YOUR CONTINUED SUPPORT.

- **Send a gift today.** Mail your check to our office or make an online donation on our website by clicking “Donate” at the top of the home page.
- **Support Reach through your annual giving workplace giving campaign.** Simply designate Reach for Resources as the recipient of your payroll pledge.
- **Sponsor an event or athletic team.** Sponsors are needed annually for our Bowl-A-Thon, Reach “On Tap” summer fundraiser, Game Farm Gala charity pheasant hunt, Ghostly Gala, as well as adaptive sports leagues.
- **Volunteer your time.** Help with special events and adaptive recreation programming is always welcome!

With your generosity, we can keep providing important services that enhance the lives of individuals with disabilities and mental illness. If you have questions about giving opportunities, contact Development Officer Jason Skoog at jskoog@reachforresources.org or 952-564-8680.

Number of People Served:

- Adaptive Recreation & Inclusion = 537
- Independent Living Support Services = 162
 - Mental Health = 327
 - Case Management = 61

Total People Supported by Reach for Resources in 2017 = 1,087

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Minnetonka, MN 55343

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Fax: 952-229-4468

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