

# 2019 ANNUAL REPORT



## Supporting Individuals with Disabilities and Mental Illness to Reach Their Full Potential

### 2019 BOARD OF DIRECTORS MEMBERS:

Kendra Baker  
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### ON THE COVER:

We got to be a part of several exciting moments in 2019, including Kelly's first Minnesota Lynx basketball game, when she attended an On The Town program with us.

## 2019 FINANCIAL SNAPSHOT

### REVENUES

Programs: \$2,413,580  
Special Events: \$85,262  
Contributions & Grants: \$112,792  
Loss on Disposal of Fixed Assets:  
((\$2,242))  
Investments: \$45,306  
In-Kind Doations: \$191,386  
Other: \$116  
**Total: \$2,846,200**

### ASSETS

Current Assets: \$1,152,868  
**Total Assets: \$1,169,036**

### EXPENSES

Programs:  
Adaptive Recreation & Inclusion:  
\$187,504  
Independent Living Support  
Services: \$910,504  
Mental Health: \$558,739  
Case Management: \$411,301  
Administrative: \$375,609  
Fundraising : \$244,941  
Other: \$98,991  
**Total: \$2,787,589**

### LIABILITIES

**Total Liabilities: \$209,665**  
**Total Equity: \$959,371**

Dear Friends of Reach for Resources,

As I write this letter, I have had the privilege of working with Reach for Resources, Inc. for over five years. The employees, volunteers, donors, and partners continue to amaze me with their hard work and the unshakable support they provide to individuals we serve.

Reach has continued to make changes over the year as we want to continue to improve and provide quality services and supports. Last spring, our administrative office moved to a larger suite to accommodate more employees within our Minnetonka building. We also added an inclusion contract with Three Rivers Park and added Housing Supports & Coordination, as well as Transitional Services. Our programs continue to be strong, and you can read about their highlights in the following pages.

Our leadership team has created a five-year strategy, in which we plan to account for additional growth within case management, employment, and housing supports. We will also be investing in our employees through training and the use of technology tools to keep affirming that Reach for Resources, Inc. is a great place to work!

I continue to find great joy in meeting individuals we support and watching them meet their full potential. In addition, it's truly been a privilege to work alongside such a passionate team of leaders, volunteers, families, and donors, who want to make sure that the individuals we serve continue to grow and enjoy a quality life. Thank you for your support in our shared journey.

Respectfully Yours,

Kate Bottger

Executive Director





## ADAPTIVE RECREATION & INCLUSION

*Reach offers a variety of recreation programs that are specifically adapted to meet the needs of children and adults with developmental disabilities. We also offer inclusion support through our partner cities' parks and rec programs.*

NUMBER OF PEOPLE SERVED:

**Adaptive Recreation:** Total Unique Individuals Served: 507+  
Adult Program Registrations & Special Event Pay-at-the-Door: 2,799  
Youth Program Registrations: 73  
Total Program Registrations & Pay-at-the-Door: 2,872  
Contact Hours for Adaptive Rec Programs: 13,990.75  
**Inclusion:** Total Unique Individuals Served: 53  
Contact Hours: 1,213.86  
Inclusion Sessions: 404

**Total Unique Individuals Supported in Adaptive Recreation & Inclusion: 560+**

**Total Hours of Recreation & Inclusion Services Provided: 15,204.61**

### 2019 Highlights/Accomplishments

- 10.5% increase in program registration & attendance, with 2,872 in 2019, compared to 2,598 in 2018
- 31% increase in unique individuals served in 2019, with over 507, compared to 387+ in 2018
- 103.8% increase in the number of children served in an inclusion setting (53 in 2019, compared to 26 in 2018)



## INDEPENDENT LIVING SUPPORT SERVICES

*Reach helps adults with disabilities increase independence and integrate into their communities.*

NUMBER OF PEOPLE SERVED:

### **In-Home Services:**

- Independent Living Services: 26
- Individualized Home Supports: 3
- Supported Living Services: 29
- In-Home Family Support: 32
- Semi-Independent Living Skills: 42
- BSILS: 4
- Personal Support: 4

### **Employment Services: 39**

- EDS: 29
- ESS: 25

### **Community Contract: 18**

### **Housing Support Services: 1**

### **Number of Intakes: 33**

**Total Unique Individuals Supported in Independent Living Support Services: 163**

**Total Hours of Independent Living Support Services Provided: 22,987**

### **2019 Highlights/Accomplishments**

- 57 people received multiple services within the department, for a total of 220 people served (when accounting for duplicates)
- Implemented three team leads
- Began using assistive technology as a way to support others

## MENTAL HEALTH

*Our experienced mental health team has been duly trained to address both disability issues and mental health disorders. We offer services including Adult Rehabilitative Mental Health Services (ARMHS), Children's Mental Health Targeted Case Management (TCM), Psychotherapy, and Family & Parenting Development (FPD) services.*

NUMBER OF PEOPLE SERVED: ARMHS = 50 • FPD = 172 • TCM = 66 • Counseling = 13 (including disability assessments)

**Total Unique Individuals Supported in Mental Health: 292**

### 2019 Highlights/Accomplishments

- Expanded the ARMHS program into Ramsey county
- Expanded TCM by 30%
- Family and Parenting Development increased those served to 172
- 78% of FPD families improved parenting skills
- 100% of TCM children remained in their parent's home



## CASE MANAGEMENT

*Reach provides personalized supports to individuals looking to coordinate their services through waiver funding. We help individuals successfully access needed services and programs, such as preferred housing, out-of-home respite, and employment supports. Throughout the process, we maintain our core values of a person-centered, strengths-based approach with a focus on self-determination.*

**Total Unique Individuals Supported in Case Management: Approx. 288**

### 2019 Highlights/Accomplishments

- Implemented an assistant director position
- Received positive feedback from the families/individuals who responded to our internal survey that they are, overall, generally satisfied with Reach case management services and their case manager

## CONTRIBUTORS

Reach extends heartfelt thanks to all who supported us with contributions from January 1, 2019, - December 31, 2019.

### \$5,000+

Allianz Life Insurance Company N.A.  
BOB 106.1 FM  
Donald & Patricia Cieminski  
Evergreen Recovery, Inc.  
Hampe Family Foundation

Hoffman Weber Construction  
Ken Nash  
Otto Bremer Foundation  
Glen and MaryLee Poole  
Richard M. Schulze Family Foundation

### \$1,000-\$4,999

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Jason & Liz Skoog  
Trappers Point Camp  
Twin Cities AutoGlass

We apologize for any inadvertent misspellings or omissions from this report. Please call 952-200-3030 to correct our records.



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## IN-KIND DONATIONS

515 Marketing  
AirMaxx  
Amy's Cupcake Shoppe  
Applebee's - Golden Valley  
ATK  
Big Frig  
Big Lunker  
Birch Haven Resort  
Blue Heron Bed & Breakfast  
BOB FM  
Boker Forge  
Brave New Workshop  
Broadwater Lodge  
Burris Scopes  
Camp Bliss

Chanhassen Dinner Theater  
Cheesecake Factory  
Como Zoo  
Connie Hanson  
Cowboys Wild Game Bucket  
Cub Foods - Knollwood Mall  
Cub Foods - Nathan Lane  
Culver's - Golden Valley  
Cutco  
Deer Ridge Resort  
Donna Skoog  
E-Bike Pros  
Ellen Bittner  
Fantastic Sams  
Federal Premium Ammunition  
Firebuggz  
Fish On Marketing  
Fishing Buddy  
Gear Bags  
Geiger's Trails End  
Glen & Mary Lee Poole  
GO Athletics  
Godfather's Pizza  
Grand Casino Hinckley  
Grizzly's Wood Fired Grill

Guthrie Theatre  
Hillside Fabricating  
Hoffman Weber Construction  
Hold Up Displays  
Hollydale Golf Club  
Hungry Jack Lodge  
HyVee New Hope  
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JD's Salsa  
Jerry Melnychuk  
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Kerfoot Tours  
Lady Bug Lodge  
Mall of America  
Mann Theaters  
Massage Envy  
Matthew Lex  
Minnesota Twins  
MN Landscape Arboretum  
MN Outdoor Products  
MN State Fair  
Nelson's Meat Market  
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NutriSource  
Park Tavern  
Patriot Converting

Poole's Paradise  
Popped Corn  
Radisson Blu  
Redding Reloading  
Rock Elm Tavern  
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Sand Pine Pheasants  
Sapphire Spa  
Scoreboard  
Sea Quest  
Sky Zone  
SportDog  
Stages Theater  
Stand Mitts  
Stillwater Balloons  
Syndicate Sales  
Target - Ridgedale  
Taylors Falls Scenic Boat Tours  
The Mustard Seed  
Tickets for Kids  
Tim Frederick  
Timber Valley Associates  
TopGolf  
Topper EZ Lift  
Trader Joe's  
Trapper's Point Camp  
WolfPoint Group



## VOLUNTEERISM

In 2019, we had **477 volunteers** contribute a total of **over 1,053 hours**.

Volunteers helped with:

- office administration,
- board/committees,
- one-time and recurring adaptive recreation programs, and
- special fundraising events.

*I started volunteering at Reach in January 2015. I have been continually impressed and in awe of what everyone at Reach accomplishes consistently.*

*I've always been made a part of Reach and that is so special to me.*

– Vickie, Office Volunteer



## WE NEED YOUR CONTINUED SUPPORT.

- **Send a gift today.** Mail your check to our office or make an online donation by clicking “Donate” at the top of our website home page. You can also join our Reach Champs program by giving a recurring gift.
- **Support Reach through your annual giving workplace giving campaign.** Designate Reach for Resources as the recipient of your payroll pledge.
- **Sponsor an event or athletic team.** Sponsors are needed annually for our Bowl-A-Thon, Reach “On Tap” summer fundraiser, Cackle & Spur charity pheasant hunt, Ghostly Gala, as well as adaptive sports leagues.
- **Volunteer your time.** Help with special events and adaptive recreation programming is always welcome!

With your generosity, we can keep providing important services that enhance the lives of individuals with disabilities and mental illness. If you have questions about giving opportunities, contact Development Officer Jason Skoog at [jskoog@reachforresources.org](mailto:jskoog@reachforresources.org) or 952-564-8680.

### **Number of People Supported:**

- Adaptive Recreation & Inclusion = 560
- Independent Living Support Services = 163
  - Mental Health = 292
  - Case Management = 288

**Total People Reach for Resources Supported in 2019 = 1,303**

5900 Green Oak Drive, Suite 303  
Minnetonka, MN 55343

General Voicemail & Phone Directory: 952-200-3030  
Fax: 952-229-4468

[www.reachforresources.org](http://www.reachforresources.org)  
[info@reachforresources.org](mailto:info@reachforresources.org)

@REACH4Resources

