

2023 Annual Report











2023 FINANCIAL SNAPSHOT

Empowering people of all-abilities to reach their full potential.

2023 BOARD OF DIRECTORS MEMBERS:

David Erickson
Patrick Boley
Danny Ngo
Anna Hulstein
Anna Kuhlman
Peter Thompson
Ellen Bittner
Carol Farr
Cody Holliday
Senja Lotter
Dandy Leizens

REVENUES

Programs: \$3.724,163 Special Events: \$51,982

Contributions & Grants: \$84,368 Investment Income: \$64,378 In-Kind Donations: \$110,006 Misc. Income: \$16,471

Total: \$4,051,368

ASSETS

Current Assets: \$1,651,629 Total Assets: \$1,880,588

EXPENSES

Programs: \$3,185,443 Adaptive Recreation & Inclusion: \$254,916

Community Living: \$1,245,516

Mental Health: \$734,415 Case Management: \$950,596

Administrative: \$601,353 Fundraising: \$254,721 **Total: \$4,127,521**

LIABILITIES

Total Liabilities: \$548,233 Total Equity: \$1,200,759 Dear Friends of Reach for Resources,

We remain dedicated to providing exceptional services and support to children, adults, and families throughout the state, while fostering a positive work environment for our employees. In early 2023, we gathered feedback from our staff regarding our vision, mission, and values.

<u>Vision:</u> Empowering people of all-abilities to reach their full potential.

<u>Mission:</u> We provide individualized services that maximize independence, boosts community engagement and improves physical and emotional well-being.

Core Values

- Passion for Excellence. We offer a variety of quality services tailored to meet the specific needs of each person we support.
- Compassion. We ensure the unique goals and dreams of supported indiwwwviduals are met.
- Integrity. We are committed to honest and ethical decision making.
- **Teamwork.** We work together to create a unified approach to empowering people.
- Respect. We value each individual and demonstrate it through our actions and words.
- Inclusion. We build meaningful social connections between people and their communities.

We hope you are as excited about these updates as we are! To address the growing need for mental health services, we added a Clinical Supervisor and Counseling Services. Additionally, we introduced Therapeutic Recreation to our Adaptive Recreation program offerings. Our other services and supports remain strong.

In exciting news to round out 2023, TRAIL joined the Reach family. This subsidized transportation service provides rides for adults with developmental disabilities living in Bloomington, Eden Prairie, Edina, and Richfield to programs offered by Adaptive Recreation & Learning Exchange (AR&LE). Furthermore, Reach was named a Top 200 Workplace by the Star Tribune. It continues to be a privilege to work alongside such a passionate team of leaders and partners who ensure that the individuals we support have the opportunity to live, work, and play in their community.

Thank you for your continued support in our shared journey. We appreciate your partnership, support, and being a part of our organization.

Kate Bottiger
Kate Bottiger

Executive Director

MENTAL HEALTH SERVICES

Our experienced mental health team is trained to address both disability and mental health conditions. Our services include: Adult Rehabilitative Mental Health Services, Children's Mental Health Targeted Case Management, and Parenting Capacity Services.

Total Number of People Served: 290

Adult Rehabilitative Mental Health Services (ARMHS): 83
Parenting Capacity Services (PCS): 105
Children's Mental Health Targeted Case Management (CM-TCM): 102

2023 Highlights/Accomplishments:

• Significant growth across all programs.

COUNSELING

We offer comprehensive in-person and virtual counseling services designed to support individuals and families in navigating life's challenges.

In Fall 2023, we re-launched our Counseling Services program and welcomed a new Director of Counseling. We're excited to grow and develop this essential service to better support our community. Our compassionate team of professionals offers personalized therapy to help with a variety of mental health concerns, including anxiety, depression, relationship challenges, and more.

LEARN MORE ABOUT OUR COUNSELING SERVICES

reachforresources.org/Counseling



COMMUNITY LIVING SUPPORTS

Our Community Living Services help adults with disabilities increase their independence and integration into their communities.

Total Unique Individuals Supported: 242

In-Home Services: 116
Employment Supports: 109
Housing Supports: 17
Total Number of Intakes: 60

Total Number of Hours of Services: 26,079.5

2023 Highlights/Accomplishments

- Doubled the number of individuals and staff in our Employment Services
- Collaborated with other SILS providers to successfully raise the DD SILS rate
- Introduced EVV (Electronic Visit Verification) for In-Home staff
- Expanded services across all programs





CLS FEATURE: FUN AT THE PUMPKIN PATCH

In September 2023, Dan (pictured left) and his Reach team spent an afternoon volunteering at a pumpkin patch, picking pumpkins and lending a hand on the farm. Dan enjoyed the experience so much that he's excited to return and volunteer again. To read more stories about our amazing volunteers, staff, and the individuals we support at Reach, follow the link below.

reachforresources.org/news/featured-stories

CASE MANAGEMENT DD

Reach's case managers are the bridge that connects you to the services needed to live a full life. They are dedicated to creating a Community Services Support Plan that is the best reflection of the goals you would like to accomplish.

Total Unique Individuals Supported: 394

2023 Highlights/Accomplishments:

- Received excellent feedback from the 2023 audit
- Welcomed six additional staff to the team
- Expanded services to include more Non-Waiver clients and trained the team on this program
- Introduced a new role within the department: Senior Case Manager
- · With the end of the Federal Public Health Emergency, case managers resumed in-person client meetings
- Enhanced training: implemented updated, more person-centered CDCS training from Hennepin County and improved annual training programs

CASE MANAGEMENT-CADI/BI

Reach's CADI/BI case managers collaborate with individuals, their families, and current providers to develop a person-centered service plan tailored to the individual's unique needs and preferences, all within their waiver guidelines. Reach began supporting individuals with CADI and BI waivers in 2023.

Total Unique Individuals Supported: 109

2023 Highlights/Accomplishments:

- The first case managers were hired in April 2023
- Cases began coming in by May 2023, with over 100 cases accrued within the first 7-8 months
- Year one saw steady growth and expansion
- The majority of cases involved individuals new to the waiver; within just four months of receiving a case, clients successfully secured supportive housing, services, and medical equipment, enabling them to continue living as independently as possible

TRAIL BY REACH

TRAIL was acquired by Reach in 2023 and provides transportation for adults with developmental disabilities. We transport our riders to recreation, leisure, and educational programs offered by Adaptive Recreation & Learning Exchange (AR&LE) and by Reach, if a program is hosted in one of the designated cities.

Total Number of Programs: 197 Total Number of Rides: 1,433

Cities Supported in 2023:

- Bloomington
- Eden Prairie
- Edina
- Richfield







ADAPTIVE RECREATION & INCLUSION

Reach offers a variety of recreation programs that are specifically adapted to meet the needs of children and adults with developmental disabilities. In addition, we offer inclusion support through our partner cities' parks and rec programs.

Total Number of Unique Individuals Supported: 643
Total Hours of Adaptive Recreation Services Provided: 11,475

Adaptive Recreation:

Total Unique Individuals Served: 535+
Total Number of Unique Program Registrations: 2,846

Inclusion:

Total Unique Individuals Served: 108+ Inclusion Sessions: 721

2023 Highlights/Accomplishments

- 643+ unique participants (adaptive & inclusion combined)
- 224 programs offered
- 72% Increase in number of inclusion hours billed from 2022 to 2023 (2,518.24 hours)
- Woodbury joined our inclusion cities









VOLUNTEERISM

Volunteers play a crucial role in our ability to serve children and adults with disabilities.

Total Number of Volunteers: 57









GIVE THE GIFT OF EMPOWERMENT!

At Reach, we're dedicated to transforming lives and creating inclusive communities. Here's how you can make a difference:

- Make a Donation: Contribute today by mailing a check to our office or donating online. Simply click "Ways To Give" on our site.
- Workplace Giving: Designate Reach as your choice for workplace giving campaigns.
- Event & Team Sponsorship: Support our events and athletic teams, including the Bowl-A-Thon, Golf Tournament, Ghostly Gala, and Adaptive Sports Leagues. Sponsors are crucial to the success of these annual activities.
- Volunteer Your Time: Whether monthly or weekly, your time as a volunteer helps us run programs and manage administrative tasks. Contact us to find the perfect volunteer role for you!

Your support will help create lasting memories and skills for individuals of all abilities. With your generosity we can create a world where every person has the opportunity to reach their full potential. Contact Senior Director of Strategic Development, Emily Orr, at eorr@reachforresources.org to get involved.

CONTRIBUTORS

Reach extends heartfelt thanks to all who supported us with contributions from January 1, 2023 - December 31, 2023.

Jean Weiss

leff Hall

\$5,000+

Bentson Foundation
Bieber Family Foundation
Dennis & Janet Himan
Groves Foundation
Hunter Houle Memorial Fdn
Janice Sanner
Ken Nash
Otto Bremer Trust
Suzanne Boda
Womack Family Fdn

\$4,999-\$1,000

Andrew Anderson Big Frig Capra's Sporting Goods David Erickson Eckberg & Lammers, P.C. Ellen Bittner Fredrickson Gary Wagner Hammer & NFR Insurance Broker of MN Jason Skoog Kate & Dan Bottiger **Knights of Columbus** Peter and Vicki Thompson Plow World Van Meter, Inc.

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\$499-100

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USI Insurance Services

\$99-\$1

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IN-KIND DONATIONS

Allison Krueger Amv Nvlander Andrea Paulet Andy Weinstein Ash Weinand Barbara Renaud **Bob Rassat** Bonita Maxson

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Dvlan Walter Eva Fok **Everybody Healing Center**

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Gear Bags Plus Geiger's Trails End George Beck Gianna Lassiter Godfather's Pizza

Golf USA

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Great Lakes Aquarium MN State Fair **Great River Energy** MN Twins **Health Connection Family** MN Wild Chiropractic MN 700 Munkabeans Coffeehouse Heidi Weaver Hoffman Weber Murray's Steakhouse

Construction Holiday Inn - Maple Grove Ian Rivers Jane Johnson Janet Brudvig JD's Salsa

Jennifer Schaefer

Jennifer Skamser Jenny Florida

Northland Resort Obnoxious Golf Olive On Tap Parley Lake Winery Phil Lindblad

Raising Cane's

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Ken Bence

Kristin Love

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Lori Horstman

Lori Leder-Fogel

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Michael Erickson

Mister Car Wash

My Golfing Store

Green House

Nick Christenson

Nick Sullivan

Nolan Rolf

Naturaholic & Bee Hive

MN Renaissance Festival

Lakewood Lodge

Life of Riley Resort

Ken & Betsy Martinez

Popped Corn Porter Creek Hardwood Grill

Comedy Robert Hoffman Samantha Bohnenblust Sarah Imme Scheel's

Redstone American Grill

Rick Bronson's House of

Scoreboard Bar & Grill Senia Lotter Shirley Sullivan Stages Theatre Company Susan Herridge Susan Peterson Sylvia Nelson Taylors Falls Scenic Boat MN Landscape Arboretum Tours Teresa Burke The Bakken Museum The Joint Chiropractic Topgolf

> Trader Joe's - Minnetonka Treasure Island Resort & Casino Vallevfair Van Dierauer Voyageur North Canoe Outfitters Wheel Fun Rentals

William Ilika

Wok in the Park

We apologize for any inadvertent misspellings or omissions from this report. Please call 952-200-3030 to correct

our records.

Number of People Supported:

Adaptive Recreation & Inclusion = 643
Community Living Supports = 242
Case Management (DD) = 394
Case Management (CADI/BI) = 109
Mental Health = 290

Total People Reach Supported in 2023 = 1,678



5900 Green Oak Drive, Suite 303 Minnetonka, MN 55343

> Phone: 952-200-3030 Fax: 952-229-4468

reachforresources.org info@reachforresources.org









